The impacts on rent control on maintenance: historical analysis in Lyon

Loïc Bonneval, Florence Goffette-Nagot, François Robert

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Plan of the presentation

Introduction

- Motivation and objectives
- Negative side effects of rent control in the literature
- Historical context

Method

- Data source
- Treatments

Results

- Evolution of rents over the different rent control periods
- Evolution of maintenance expenditures and landlords revenues
 - Over time
 - As functions of rents
 - As functions of the level of rent control at the building level



Motivations and objectives

- Rent control in place under different forms during the 20th century in France (1914 - 1968)
- Ungoing debate about the impact of rent control policies on different outcomes on the housing market
- Micro-level data give an opportunity to evaluate the impact of these rent controls on landlords behavior: maintenance expenditures and landlords' revenues

Negative side effects in the literature

- Lower investment in the housing sector
 - Construction
 - Maintenance
- Decrease in the share of rental housing (landlords would sell and invest in a different sector)
- Lower renters' residential mobility
 - ullet Misallocation of housing units to households \Rightarrow social cost
 - Outsiders / insiders
 - Impact of low mobility on the labor market



Historical context: rent control in France since WW1

Four periods since World War 1

- 1890-1913: no control
- **1914-1931**: *moratoire* during WW1 followed by the first rent control measures
- 1932-1947: second set of rent control measures and WW2 moratoire
- 1948-1968: 1948 law, that instaured a system aimed at increasing progressively rents and ending rent control; with a renter's mobility, flats stopped being controlled

Data source

- A real estate agency register
 - Detailed receipts and expenditures for each building on a yearly basis
 - Receipts at the flat level allow to follow rents' evolution over time
 - Knowledge of each expenditure recipient allows to classify these expenditures into categories
- 32 buildings observed between 1890 and 1968
- Among which 14 buildings for which detailed expenditures have been collected

Available information

- Building characteristics: location, number of flats, number of storeys, building period
- Renters' mobility based on renter's name changes
- Expenditures: all amounts paid by the rental manager at building level
- Classified into 4 categories

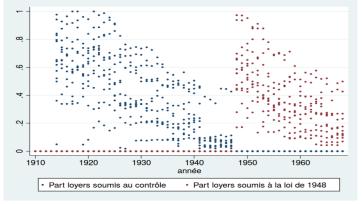
Receipts: Annual rents at flat level

- Fixed (insurance, doorkeeper wages, gaz subscription)
- Fixed and proportional to collected rents (taxes and rental management)
- Contractors: mason, carpenter, painter, ...
- Landlord revenues
- All monetary amounts in constant Francs



Intensity of rent control over the observation period

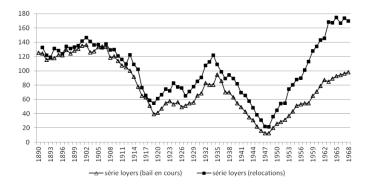
- Status of an apartment with respect to control based on renter's mobility
- ullet Share of controlled flats by building over time (14 buildings / year)





Impact of rent control on rents

• **Divergence of rents** in controlled / uncontrolled apartments

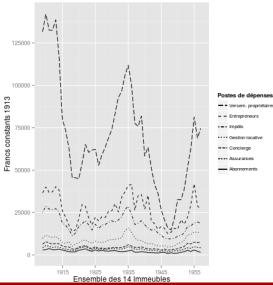


 In periods with the strongest rent control, heterogeneity of rents was reduced; high rents decreased more than low rents



ntroduction Method **Results** Conclusion

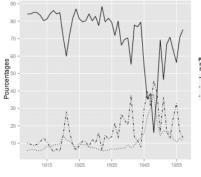
Expenditures by category over the 14 buildings



Cumulative sum of expenditures = total rents

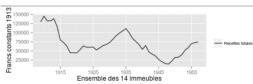
Large variations in maintenance expenditures and landlords revenues

Expenditure shares in broad categories and rents over time



s versements Shares of

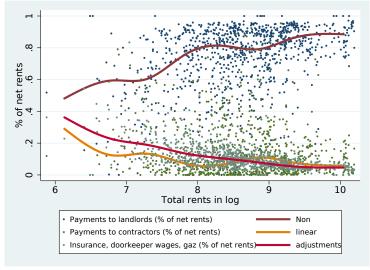
- landlords' revenues
- payments to contractors
- regular expenditures



Evolution of total rents



Landlords revenues as adjustment variable





Types of expenditures as functions of total rents

- We regress the shares of
 - regular expenditures
 - payments to contractors
 - payments to landlords

on total building's rent, allowing the relationship to differ depending on each of the 4 periods (analogy with a household's expenditures shares as function of income, Engel curves).

- We observe:
 - The relationship between regular and contractor expenditures and total receipts does not vary much accross the periods
 - Landlords' revenue react particularly strongly to changes in rents in the last period, which witnessed strong increases in rents due to the 1948's law.



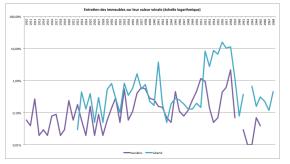
Types of expenditures depending on the strength of rent control

- Rents of commercial premises are only slightly controlled; they
 increase the share of landlords' revenues in all the periods
- The stronger the decrease of rents due to control,
 - the higher the share of everyday expenditures and maintenance
 - and the lower the share of landlords' revenues.
 - 1914-1931: no significant effect of control on the shares of maintenance expenditures and landlords revenues
 - 1932-1947: in this period with strong rent decreases, the share of receipts given to landlords decreases and the share of maintenance expenditures is protected (but what about expenditures in levels?)
 - 1948-1968: rents from flats not controlled anymore have a negative impact on landlords revenues, and slightly increase maintenance expenditures, as by a correcting effect



Expenditures on maintenance with respect to flat value

- For two buildings, selling prices at two points in time allow, by linear interpolation, to evaluate the market value each year.
- Ratio of payments to contractors on the building's value



• The two curves do not show any specific decrease of "maintenance rate" in the period with the strongest rent control



Conclusion, limits and further work

- Results
 - Our results seem to suggest that rent control between WW1 and 1948 in France did not impact much landlords' maintenance expenditures
 - Rather, they seem to have adjusted their revenues
 - Impact on returns, hence change in asset management?
- Limits of this study
 - No control for flat quality: potential endogeneity of control status
 - There is some sample attrition: could it be that buildings with the lowest rentability were sold?
- Further work required to control for these potential biases

